



POLIFILM GROUP PRESENTATION

26.10.2020

# **WHO WE ARE**

# 01 | One Family. One Group.





# EXPERTS IN PE SOLUTIONS: LEADING MANUFACTURER OF EXTRUSION & PROTECTION FILMS

• Founded: July 1972 in Remscheid, Germany

· Headquarters: Cologne, Germany

100 % Family Owned

• Sales (2017): 578 Mio. €

• Employees (2017): ~ 1,600 Worldwide

# **WHO WE ARE**



02 | How We Operate: Our Principles

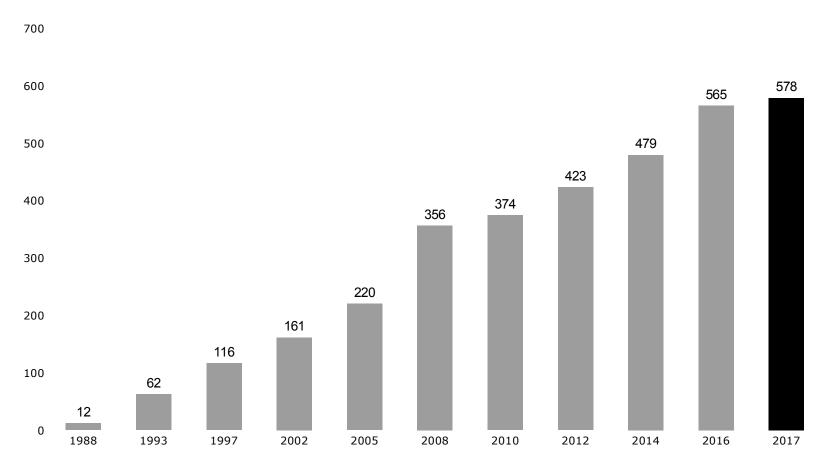


# **WHO WE ARE**



# 03 | Our Success: The Numbers

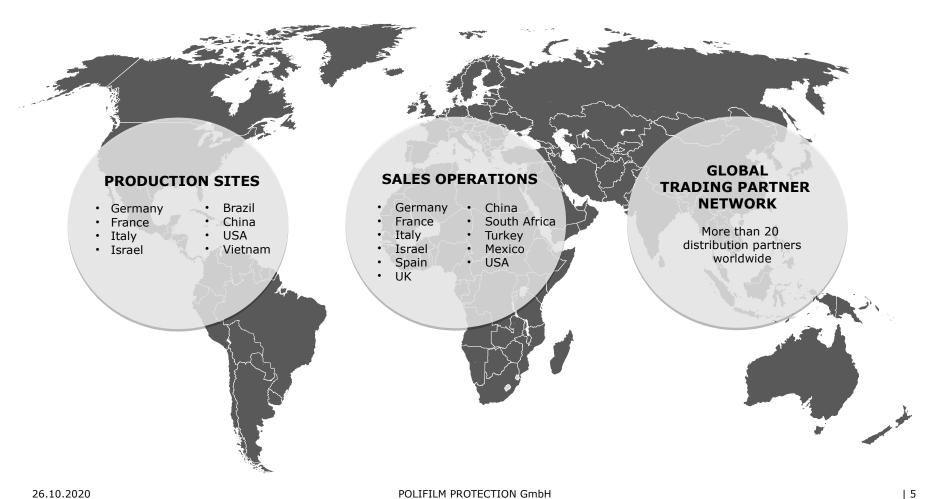




# WHERE WE ARE

# POLIFILM

# Global Customers | Global Presence



# ORIGIN OF EXCELLENCE

# POLIFILM

# Overview | Our Production Sites



















# THINK GLOBAL ACT LOCAL

## Overview | Our Sales Operations





#### **EUROPE**

POLIFILM PROTECTION | FRANCE
POLIFILM PROTECTION | GERMANY
POLI-COAT | GERMANY
POLIFILM PROTECTION | IBERICA
POLEG PLASTIG INDUST | ISRAEL
POLIFILM PROTECTION | ITALIA
POLIFILM PROTECTION | UK
POLIFILM PROTECTION | TURKEY

POLIFILM EXTRUSION | GERMANY
POLIFILM AUTOMOTIVE | GERMANY

#### **AFRICA**

POLIFILM PROTECTION | SOUTH AFRICA







# THINK GLOBAL ACT LOCAL

# POLIFILM

## Overview | Our Trading Partner Network



# **OUR ORGANISATION**

# POLIFILM

# Overview | Company Structure

PROTECTION GmbH
PROTECTION

POLIFILM EXTRUSION GmbH

EXTRUSION

POLIFILM TRADING GmbH
TRADING

POLIFILM OSTERBURKEN GmbH

POLIFILM Automotive GmbH

POLIFILM VIETNAM Ltd.

POLIFILM PROTECTION DEUTSCHLAND GmbH & Co. KG

POLIFILM ITALIA S.R.L.

POLI-FILM Mexico S. de R.L. de C.V. POLI-FILM Protección

Ibérica S. A.

Co. Ltd.

POLIFILM. Tic. Ltd. Şr
PROTEC – S.R.L. TECTION TURKEY
Pls. Sani.

Africa Pty Ltd.

POLI-FILM Shanghai

POLIFILM PROTECTION MANUFACTURING GmbH & Co. KG

Poleg Plastic Industries (1998) Ltd.

Poli-Coat GmbH

PFB POLIFILM do Brasil Ltda.

POLI-FILM America Inc.

POLI-FILM (China SuZhou) Manufacturing Co.Ltd.





## **KEY FACTS: POLIFILM EXTRUSION**

# At A Glance | Specialists In PE Extrusion





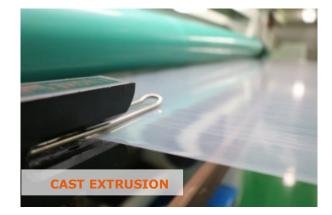


#### **EXCELLENCE IN FILM FORMULATION & PRODUCTION**

- Blown & cast extrusion of Polyethylene film solutions
- More than 70 extrusion lines
- ~ 300,000 t capacity

#### **HIGH QUALITY & SUSTAINABILITY**

- Films are made exclusively from certified raw materials
- Waste free plant due to total internal recycling



#### **5 BUSINESS UNITS OF STRATEGIC IMPORTANCE**

- Specialty Films
- Standard Films
- Stretch Films
- Technical Films
- Film Recycling

# **KEY FACTS: POLIFILM EXTRUSION**

# At A Glance | Product Portfolio























#### **AGRICULTURAL FILMS**

SILAGE SHEETS
UNDERLAYER FILMS
SIDE WALL FILMS
AGRISTRETCH FILMS
GREENHOUSE FILMS
ASPARAGUS FILMS
PEAT FILMS

#### **CONSTRUCTION FILMS**

BUILDING AND MASONRY FILMS
VAPOUR BARRIER FILMS

#### **SPECIALTY FILMS**

POLISAVE VCI/ESD PROTECTION
PAINT PROTECTION HOODS
INSULATION FILMS
DUST AND DIRT PROTECTION
NON-WOVEN LAMINATION FILMS
TIGHT PACKAGING FILMS
CARGO FILMS
DESPATCH/TRANSPORT PACKAGING
HYGIENE ARTICLE PACKAGING
BEVERAGE PACKAGING
AIR CUSHION FILMS

#### STRETCH FILMS

MACHINE FILMS

MANUAL FILMS

PRE-STRETCHED FILMS

STRETCH ADHESIVE FILMS

#### TECHNICAL FILMS

SEALANT FILMS
LABEL FILMS
CARRIER FILMS FOR
COATINGS





## **KEY FACTS: POLIFILM AUTOMOTIVE**



#### At A Glance | Specialists In Automotive Protection



# SUPPLIER AND DEVELOPMENT PARTNER OF THE AUTOMOTIVE INDUSTRY

#### UNIQUE POSITIONING IN THE MARKET

- Protective films and protective textile solutions from one source
- Extensive range for interior & exterior protection
- Complete protection portfolio with a special aftermarket product range



#### **EXCELLENCE IN DEVELOPMENT**

- In close cooperation with the automobile manufacturers POLIFILM AUTOMOTIVE develops tailor-made protection solutions according to individual OEM requirements
- Prototyping
- Small scale in-house production for textile solutions

# **KEY FACTS: POLIFILM AUTOMOTIVE**

# At A Glance | Product Portfolio















#### **PROTECTIVE FILMS**

IN- & EXTERIOR PROTECTION

- TRANSIT FILMS
- CARPET PROTECTION ETC.

#### **TEXTILE SOLUTIONS**

INTERIOR PROTECTION

- · STEERING WHEEL
- SEAT COVERS ETC.

#### **AFTERMARKET RANGE**

WORKSHOP PROTECTION

- FLOOR MATTS
- PAINT PROTECTION COVERS ETC.





# POLIFILM

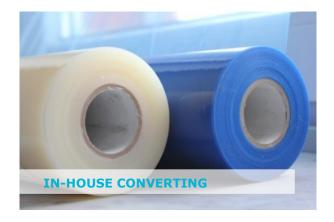
#### At A Glance | Specialists In Protective Films



# LEADING MANUFACTURER OF COATED & CO-EXTRUDED PROTECTIVE FILM SOLUTIONS

#### SPECIALIST IN ADHESIVE COATING

- Natural rubber adhesive (in-house adhesive manufacturing)
- Solvent based & Water based Acrylic adhesive systems
- 20 coating lines worldwide: Over 1.5 billion sqm coating capacity



#### **EXPERTISE IN CO-EXTRUSION TECHNOLOGY**

- Cast & Blown Co-Extrusion
- 5 Co-Extrusion lines Worldwide
- Over 500 million sqm Co-Extrusion capacity

#### THE ENTIRE RANGE FROM ONE SOURCE

- Thousands of solutions protecting every application
- Local stock holding & conversion
- Fast & Flexible Service
- Technical Assistance & Support on hand

# At A Glance | Supply Chain Excellence





OPTIMUM AVAILABILITY OF POLIFILM PRODUCTS & SERVICES. ANYWHERE. AT ANY TIME.

#### **GLOBAL ORGANISATION: LOCAL SERVICE**

- With a worldwide production network and local Sales and Distribution operations, we understand the high demands in our local markets.
- Our Group structure enables us to provide our customers with the solutions they need, quickly.



#### **LOCAL BENEFITS**

- Access to our global product range
- Optimized storage & converting service centres
- · Dedicated customer service
- Fast and reliable delivery: converted products reach our customers within 24 hours of receiving the order

#### At A Glance | Printing Service







#### PRINTING FILM: PERSONALIZING YOUR PRODUCTS

#### AN IDEAL MARKETING & COMMUNICATION TOOL

The printing of our protective films offer our customers an excellent method to market their products and promote their brands.

#### Printing options include:

- Customer logo, brand image or slogan
- Technical instructions
- Conditions of use

#### **HIGH QUALITY PRINTING & BRAND IMAGE PROTECTION**

- State of the art printing technology
- Printing of up to 3 colours
- Highly abrasive resistant solutions
  - Highly abrasive resistant release lacquers
  - Over laminated print using a secondary PE film

# At A Glance | Product Portfolio





**STAINLESS STEEL** 

KITCHEN SINKS

CONTAINERS

KITCHEN UTENSILS FACADES

LIFTS











GLASS
FLOAT GLASS
ACID ETCHED GLASS
COATED & NONE COATED GLASS

PRE PAINTED METALS
PAINTED SHEET METAL

ALUMINIUM COMPOSITE PANELS
TRAPEZOIDAL PANELS
DOMESTIC APPLIANCES
SANDWICH PANELS





PROFILES
PVC PROFILES
ALUMINIUM PROFILES



CARPET MANUFACTURERS
EXHIBITION HALLS
COMMERCIAL RENOVATION
DOMESTIC APPLICATION







MELAMINE BOARDS
PVC LAMINATES
COATED MDF'S



FLAT SCREENS MARBLE AND MANY MORE





**PLASTIC SHEETS** 

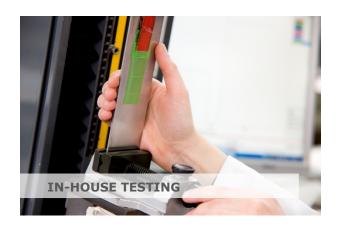
SOLID SHEETS
FOAM SHEETS
TWIN WALL SHEETS





# 01 | Quality Excellence





#### PROVEN EXCELLENCE

#### **QUALITY IN EVERTHING WE PRODUCE**

- The best raw materials combined with modern production techniques and highly trained employees: That's our formula for excellence in quality
- Total Quality Inspection: Inline production checks alongside comprehensive final quality control procedures



#### **PROVEN QUALITY MANAGEMENT**

Our certification includes:

- ISO9001:2008 & ISO50001:2012
- TÜV NORD
- Hygiene management DIN EN 15593:2008

#### 02 | Research & Development





#### FOR OUR CUSTOMERS - FOR FUTURE SUCCESS

#### **GLOBAL COMPETENCE**

- All production sites are equipped with individual laboratories
- Close co-operation is practiced between our specialists in the areas of research, development and application engineering



#### **KEEPING OUR FINGER ON THE PULSE**

- Partnered development with our customers
- Participation in research projects
- Constant awareness of our business surroundings
- Co-operation with Universities, Major Institutions and Research Organisations

# POLIFILM

## 03 | Sustainability



# WE VALUE OUR RAW MATERIALS AND OUR ENVIRONMENT

#### **ZERO WASTE POLICY**

- 100% In-house recycling within POLIFILM EXTRUSION generating new secondary raw materials
- initiative "Zero Granulate Loss" is already being implemented at the POLIFILM production facility in Osterburken



#### ZERO EMISSION PRODUCTION

 Total Solvent recovery system operating at POLIFILM PROTECTION Manufacturing, Wipperfürth

#### 04 | Responsibility





#### ONE POLIFILM. ONE FAMILY.

We are a single multi-cultural family, diversely specialised whilst unified by the desire to continue to drive our success in the 'EXCELLENCE IN FILMS' we produce.



#### **CARING FOR AND INVESTMENT IN OUR EMPLOYEES**

- POLIFILM proudly offers production related and business training as our investment in the future of our staff.
- · We support many student development programs.
- POLIFILM encourages regular training and further education opportunities for all our professionals.
- We value our team: We are proud to have many long term employees whose experience contributes to our mutual success.

# **YOUR CONTACT**





#### **POLIFILM PROTECTION**

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